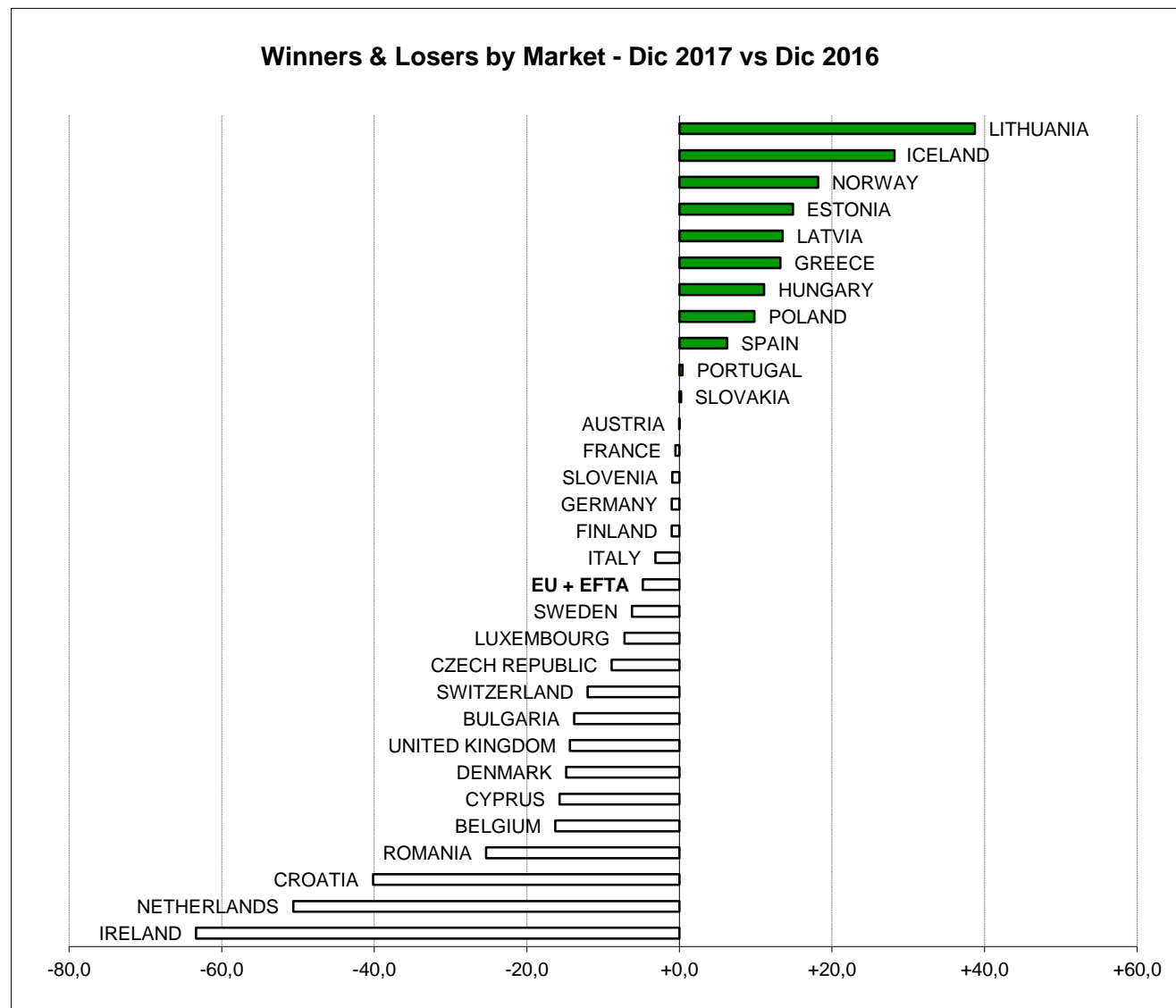




Countries	Dic 17/16 % Chg
LITHUANIA	+38,7
ICELAND	+28,2
NORWAY	+18,2
ESTONIA	+14,9
LATVIA	+13,5
GREECE	+13,2
HUNGARY	+11,1
POLAND	+9,8
SPAIN	+6,2
PORTUGAL	+0,4
SLOVAKIA	+0,2
AUSTRIA	-0,0
FRANCE	-0,5
SLOVENIA	-1,0
GERMANY	-1,0
FINLAND	-1,0
ITALY	-3,2
<b>EU + EFTA</b>	<b>-4,8</b>
SWEDEN	-6,2
LUXEMBOURG	-7,2
CZECH REPUBLIC	-8,9
SWITZERLAND	-12,0
BULGARIA	-13,8
UNITED KINGDOM	-14,4
DENMARK	-14,8
CYPRUS	-15,7
BELGIUM	-16,3
ROMANIA	-25,3
CROATIA	-40,2
NETHERLANDS	-50,6
IRELAND	-63,4

(\*) data for Malta currently not available.

Fonte: ACEA



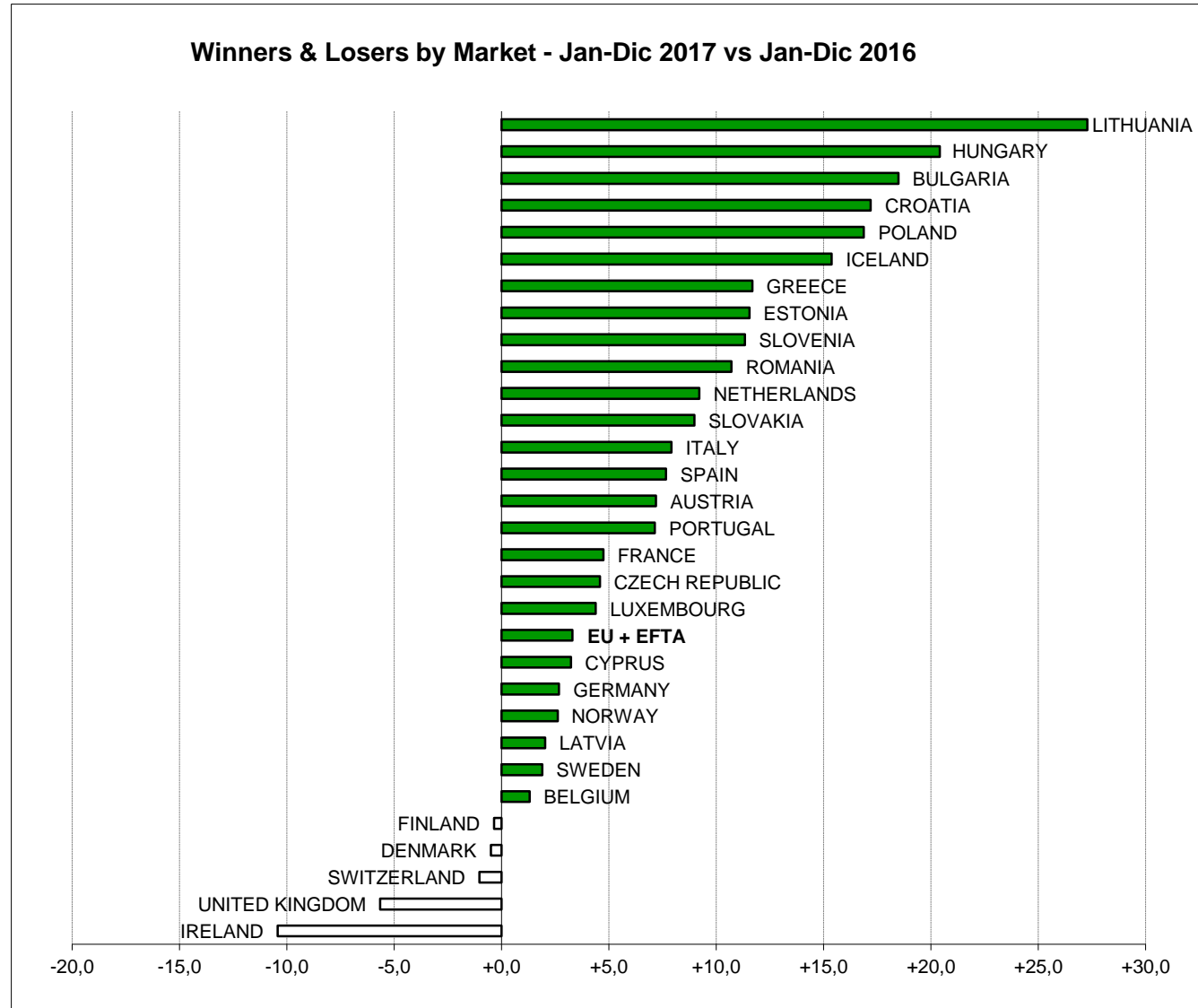


Countries	Jan-Dic 17/16 % Chg
LITHUANIA	+27,3
HUNGARY	+20,4
BULGARIA	+18,5
CROATIA	+17,2
POLAND	+16,9
ICELAND	+15,4
GREECE	+11,7
ESTONIA	+11,6
SLOVENIA	+11,3
ROMANIA	+10,7
NETHERLANDS	+9,2
SLOVAKIA	+9,0
ITALY	+7,9
SPAIN	+7,7
AUSTRIA	+7,2
PORTUGAL	+7,1
FRANCE	+4,7
CZECH REPUBLIC	+4,6
LUXEMBOURG	+4,4
<b>EU + EFTA</b>	<b>+3,3</b>
CYPRUS	+3,2
GERMANY	+2,7
NORWAY	+2,6
LATVIA	+2,0
SWEDEN	+1,9
BELGIUM	+1,3
FINLAND	-0,4
DENMARK	-0,5
SWITZERLAND	-1,0
UNITED KINGDOM	-5,7
IRELAND	-10,4

(\*) data for Malta currently not available.

Fonte: ACEA

MOD\_WAL REV.00 del 11.03.2014



# P R E S S R E L E A S E

**PRESS EMBARGO FOR ALL DATA:**

**8.00 AM (7.00 AM GMT), 17 January 2018**

## PROVISIONAL

### NEW PASSENGER CAR REGISTRATIONS BY MARKET EUROPEAN UNION<sup>1</sup>

17/01/2018

	December '17	December '16	%Change 17/16	Jan - Dec '17	Jan - Dec '16	%Change 17/16
AUSTRIA	25.651	25.662	-0,04	353.320	329.604	+7,2
BELGIUM	28.072	33.523	-16,3	546.558	539.519	+1,3
BULGARIA	3.064	3.555	-13,8	31.244	26.370	+18,5
CROATIA	2.024	3.383	-40,2	50.412	43.015	+17,2
CYPRUS	713	846	-15,7	13.080	12.671	+3,2
CZECH REPUBLIC	19.967	21.913	-8,9	271.595	259.693	+4,6
DENMARK	16.516	19.394	-14,8	221.818	222.917	-0,5
ESTONIA	1.498	1.304	+14,9	25.020	22.429	+11,6
FINLAND	8.068	8.151	-1,0	118.581	119.000	-0,4
FRANCE	193.372	194.372	-0,5	2.110.748	2.015.177	+4,7
GERMANY	253.950	256.533	-1,0	3.441.262	3.351.607	+2,7
GREECE	5.396	4.765	+13,2	88.083	78.873	+11,7
HUNGARY	10.832	9.750	+11,1	116.265	96.552	+20,4
IRELAND	159	434	-63,4	131.355	146.649	-10,4
ITALY	121.100	125.062	-3,2	1.970.497	1.825.892	+7,9
LATVIA	1.299	1.144	+13,5	16.692	16.359	+2,0
LITHUANIA	1.967	1.418	+38,7	25.865	20.320	+27,3
LUXEMBOURG	2.844	3.065	-7,2	52.775	50.561	+4,4
NETHERLANDS	17.528	35.505	-50,6	417.075	381.885	+9,2
POLAND	48.011	43.721	+9,8	486.352	416.123	+16,9
PORTUGAL	17.058	16.988	+0,4	222.134	207.330	+7,1
ROMANIA	6.967	9.331	-25,3	105.083	94.919	+10,7
SLOVAKIA	8.029	8.010	+0,2	96.085	88.163	+9,0
SLOVENIA	4.039	4.078	-1,0	70.892	63.674	+11,3
SPAIN	102.943	96.888	+6,2	1.234.931	1.147.009	+7,7
SWEDEN	34.958	37.281	-6,2	379.393	372.318	+1,9
UNITED KINGDOM	152.473	178.022	-14,4	2.540.617	2.692.786	-5,7
<b>EUROPEAN UNION</b>	<b>1.088.498</b>	<b>1.144.098</b>	<b>-4,9</b>	<b>15.137.732</b>	<b>14.641.415</b>	<b>+3,4</b>
EU15 <sup>2</sup>	980.088	1.035.645	-5,4	13.829.147	13.481.127	+2,6
EU12 <sup>3</sup>	108.410	108.453	-0,04	1.308.585	1.160.288	+12,8
ICELAND	905	706	+28,2	21.277	18.442	+15,4
NORWAY	16.077	13.602	+18,2	158.650	154.603	+2,6
SWITZERLAND	31.072	35.325	-12,0	314.028	317.318	-1,0
EFTA	48.054	49.633	-3,2	493.955	490.363	+0,7
EU + EFTA	1.136.552	1.193.731	-4,8	15.631.687	15.131.778	+3,3
EU15 + EFTA	1.028.142	1.085.278	-5,3	14.323.102	13.971.490	+2,5

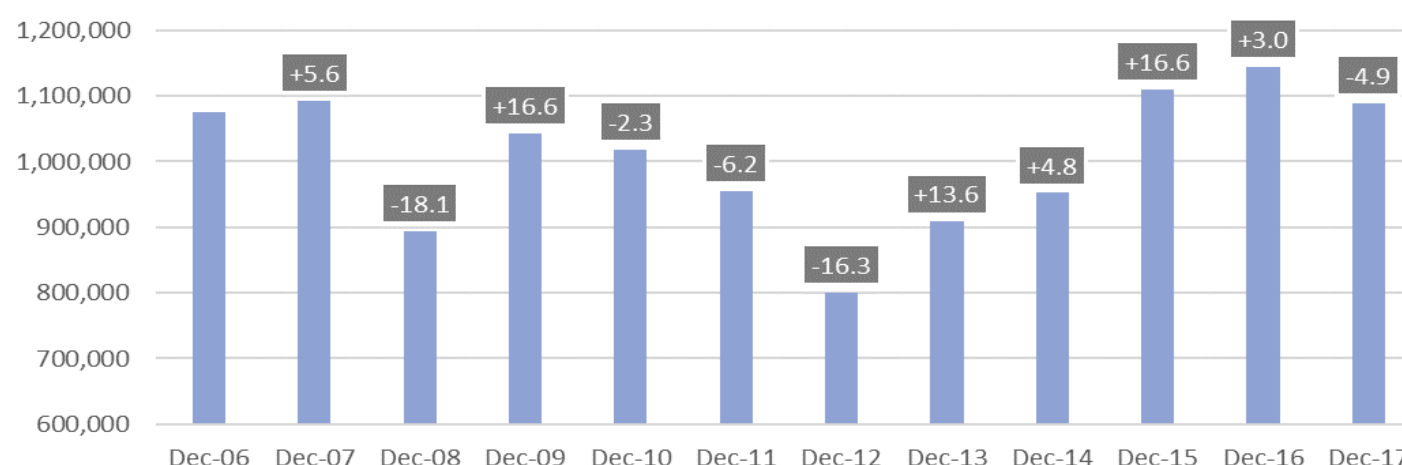
SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

<sup>1</sup> Data for Malta n.a.

<sup>2</sup> Member States before the 2004 enlargement

<sup>3</sup> Member States having joined the EU since 2004

New passenger car registrations in the EU - month trend | 2006-2017



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

**Next press release: Thursday 15 February 2018**

This information is available on the ACEA website: <http://www.acea.be>

# PRESS RELEASE

## PROVISIONAL

### NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER

#### EUROPEAN UNION (EU)

17/01/2018

	December					January - December				
	%Share <sup>1</sup>		Units	Units	%Change	%Share <sup>1</sup>		Units	Units	%Change
	'17	'16	'17	'16	17/16	'17	'16	'17	'16	17/16
<b>VW Group</b>	<b>23,3</b>	<b>23,1</b>	<b>254.091</b>	<b>264.731</b>	<b>-4,0</b>	<b>23,7</b>	<b>23,9</b>	<b>3.580.655</b>	<b>3.499.356</b>	<b>+2,3</b>
VOLKSWAGEN	11,2	11,0	121.794	125.716	-3,1	10,9	11,3	1.645.822	1.651.576	-0,3
AUDI	4,8	5,1	51.846	58.023	-10,6	5,3	5,5	797.813	803.502	-0,7
SKODA	4,4	4,3	47.556	49.436	-3,8	4,5	4,3	674.792	633.215	+6,6
SEAT	2,5	2,2	27.604	25.636	+7,7	2,6	2,3	388.902	340.372	+14,3
PORSCHE	0,5	0,5	4.990	5.560	-10,3	0,5	0,5	68.698	66.442	+3,4
OTHERS <sup>2</sup>	0,0	0,0	301	360	-16,4	0,0	0,0	4.628	4.249	+8,9
<b>PSA Group</b>	<b>15,4</b>	<b>9,1</b>	<b>167.087</b>	<b>103.741</b>	<b>+61,1</b>	<b>12,2</b>	<b>9,9</b>	<b>1.852.019</b>	<b>1.444.907</b>	<b>+28,2</b>
PEUGEOT	6,5	5,6	70.440	63.966	+10,1	6,0	5,8	909.205	849.041	+7,1
CITROEN	3,4	3,2	36.974	36.110	+2,4	3,7	3,6	560.386	531.799	+5,4
OPEL/VAUXHALL <sup>3</sup>	5,2	0,0	56.371			2,2	0,0	337.334		
DS	0,3	0,3	3.302	3.665	-9,9	0,3	0,4	45.094	64.067	-29,6
<b>RENAULT Group</b>	<b>13,0</b>	<b>12,9</b>	<b>141.142</b>	<b>147.864</b>	<b>-4,5</b>	<b>10,6</b>	<b>10,2</b>	<b>1.600.893</b>	<b>1.500.635</b>	<b>+6,7</b>
RENAULT	9,2	9,7	99.882	110.475	-9,6	7,5	7,4	1.132.185	1.083.186	+4,5
DACIA	3,8	3,2	40.819	37.000	+10,3	3,1	2,8	463.543	413.449	+12,1
LADA	0,0	0,0	435	389	+11,8	0,0	0,0	5.158	4.000	+29,0
ALPINE	0,0	0,0	6	0		0,0	0,0	7	0	
<b>FCA Group</b>	<b>5,6</b>	<b>6,3</b>	<b>60.620</b>	<b>72.371</b>	<b>-16,2</b>	<b>6,8</b>	<b>6,7</b>	<b>1.025.575</b>	<b>977.701</b>	<b>+4,9</b>
FIAT	3,9	4,7	42.556	53.292	-20,1	5,1	5,0	768.801	737.177	+4,3
JEEP	0,8	0,7	8.869	7.841	+13,1	0,7	0,7	105.001	101.519	+3,4
ALFA ROMEO	0,5	0,5	5.450	5.935	-8,2	0,5	0,4	82.166	64.615	+27,2
LANCIA/CHRYSLER	0,3	0,4	3.152	4.473	-29,5	0,4	0,5	60.777	67.203	-9,6
OTHERS <sup>4</sup>	0,1	0,1	593	830	-28,6	0,1	0,0	8.830	7.187	+22,9
<b>FORD</b>	<b>6,3</b>	<b>6,4</b>	<b>68.105</b>	<b>73.244</b>	<b>-7,0</b>	<b>6,7</b>	<b>6,9</b>	<b>1.011.722</b>	<b>1.013.523</b>	<b>-0,2</b>
<b>BMW Group</b>	<b>7,9</b>	<b>7,2</b>	<b>86.309</b>	<b>82.249</b>	<b>+4,9</b>	<b>6,6</b>	<b>6,8</b>	<b>997.551</b>	<b>988.586</b>	<b>+0,9</b>
BMW	6,2	5,7	67.292	64.881	+3,7	5,2	5,4	788.800	785.594	+0,4
MINI	1,7	1,5	19.017	17.368	+9,5	1,4	1,4	208.751	202.992	+2,8
<b>DAIMLER</b>	<b>6,1</b>	<b>6,4</b>	<b>66.500</b>	<b>73.369</b>	<b>-9,4</b>	<b>6,3</b>	<b>6,2</b>	<b>953.614</b>	<b>909.734</b>	<b>+4,8</b>
MERCEDES	5,4	5,7	58.969	64.695	-8,9	5,7	5,5	857.131	807.336	+6,2
SMART	0,7	0,8	7.531	8.674	-13,2	0,6	0,7	96.483	102.398	-5,8
<b>TOYOTA Group</b>	<b>4,5</b>	<b>4,4</b>	<b>48.669</b>	<b>50.628</b>	<b>-3,9</b>	<b>4,5</b>	<b>4,1</b>	<b>684.186</b>	<b>605.401</b>	<b>+13,0</b>
TOYOTA	4,1	4,1	45.172	47.237	-4,4	4,2	3,8	641.619	562.849	+14,0
LEXUS	0,3	0,3	3.497	3.391	+3,1	0,3	0,3	42.567	42.552	+0,04
<b>GM<sup>3</sup></b>	<b>0,0</b>	<b>5,9</b>	<b>45</b>	<b>70.853</b>	<b>-99,9</b>	<b>3,8</b>	<b>6,5</b>	<b>589.644</b>	<b>976.506</b>	<b>-39,6</b>
<b>NISSAN</b>	<b>3,4</b>	<b>3,6</b>	<b>36.897</b>	<b>40.851</b>	<b>-9,7</b>	<b>3,6</b>	<b>3,7</b>	<b>552.250</b>	<b>535.601</b>	<b>+3,1</b>
<b>HYUNDAI</b>	<b>3,5</b>	<b>3,3</b>	<b>38.583</b>	<b>37.607</b>	<b>+2,6</b>	<b>3,4</b>	<b>3,4</b>	<b>509.109</b>	<b>492.199</b>	<b>+3,4</b>
<b>KIA</b>	<b>2,8</b>	<b>2,4</b>	<b>30.041</b>	<b>27.753</b>	<b>+8,2</b>	<b>3,0</b>	<b>2,9</b>	<b>460.980</b>	<b>423.653</b>	<b>+8,8</b>
<b>VOLVO CAR CORP.</b>	<b>2,4</b>	<b>2,5</b>	<b>25.909</b>	<b>28.333</b>	<b>-8,6</b>	<b>1,9</b>	<b>1,9</b>	<b>283.715</b>	<b>275.260</b>	<b>+3,1</b>
<b>SUZUKI</b>	<b>1,5</b>	<b>1,3</b>	<b>15.881</b>	<b>15.346</b>	<b>+3,5</b>	<b>1,5</b>	<b>1,3</b>	<b>233.357</b>	<b>192.313</b>	<b>+21,3</b>
<b>MAZDA</b>	<b>1,4</b>	<b>1,3</b>	<b>15.142</b>	<b>14.310</b>	<b>+5,8</b>	<b>1,5</b>	<b>1,5</b>	<b>219.921</b>	<b>220.259</b>	<b>-0,2</b>
<b>JAGUAR LAND ROVER Group</b>	<b>1,4</b>	<b>1,4</b>	<b>14.760</b>	<b>16.109</b>	<b>-8,4</b>	<b>1,4</b>	<b>1,5</b>	<b>215.744</b>	<b>215.418</b>	<b>+0,2</b>
LAND ROVER	0,9	0,9	9.829	10.630	-7,5	1,0	1,0	147.758	148.759	-0,7
JAGUAR	0,5	0,5	4.931	5.479	-10,0	0,4	0,5	67.986	66.659	+2,0
<b>HONDA</b>	<b>0,8</b>	<b>0,9</b>	<b>9.047</b>	<b>10.021</b>	<b>-9,7</b>	<b>0,9</b>	<b>1,0</b>	<b>134.533</b>	<b>151.947</b>	<b>-11,5</b>
<b>MITSUBISHI</b>	<b>0,6</b>	<b>0,8</b>	<b>6.674</b>	<b>8.661</b>	<b>-22,9</b>	<b>0,7</b>	<b>0,7</b>	<b>106.119</b>	<b>106.551</b>	<b>-0,4</b>
<b>OTHERS JAPANESE<sup>5</sup></b>	<b>0,2</b>	<b>0,2</b>	<b>2.271</b>	<b>2.282</b>	<b>-0,5</b>	<b>0,2</b>	<b>0,2</b>	<b>29.724</b>	<b>30.711</b>	<b>-3,2</b>

SOURCE: ACEA MEMBERS

<sup>1</sup> ACEA estimation based on total by market

<sup>2</sup> Includes Bentley, Lamborghini and Bugatti

<sup>3</sup> Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

<sup>4</sup> Includes Dodge and Maserati

<sup>5</sup> Includes Subaru and Daihatsu

### NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER

#### EU + EFTA Countries

17/01/2018

	December					January - December				
	%Share <sup>1</sup>		Units	Units	%Change	%Share <sup>1</sup>		Units	Units	%Change
	'17	'16	'17	'16	17/16	'17	'16	'17	'16	17/16
<b>VW Group</b>	<b>23,6</b>	<b>23,5</b>	<b>268.157</b>	<b>280.704</b>	<b>-4,5</b>	<b>23,8</b>	<b>24,1</b>	<b>3.717.566</b>	<b>3.642.233</b>	<b>+2,1</b>
VOLKSWAGEN	11,2	11,2	127.692	134.088	-4,8	10,9	11,4	1.706.369	1.721.899	-0,9
AUDI	4,9	5,1	55.553	61.387	-9,5	5,3	5,5	826.370	830.933	-0,5
SKODA	4,4	4,4	50.446	52.088	-3,2	4,5	4,4	705.421	663.147	+6,4
SEAT	2,5	2,2	28.735	26.839	+7,1	2,6	2,3	400.968	350.508	+14,4
PORSCHE	0,5	0,5	5.410	5.911	-8,5	0,5	0,5	73.456	71.172	+3,2
OTHERS <sup>2</sup>	0,0	0,0	321	391	-17,9	0,0	0,0	4.982	4.574	+8,9
<b>PSA Group</b>	<b>15,0</b>	<b>8,9</b>	<b>170.722</b>	<b>106.226</b>	<b>+60,7</b>	<b>12,1</b>	<b>9,7</b>	<b>1.885.553</b>	<b>1.471.782</b>	<b>+28,1</b>
PEUGEOT	6,3	5,5	71.646	65.232	+9,8	5,9	5,7	925.113	864.565	+7,0
CITROEN	3,3	3,1	37.722	37.136	+1,6	3,6	3,6	569.728	541.561	+5,2
OPEL/VAUXHALL <sup>3</sup>	5,1	0,0	58.021			2,2	0,0	344.848		
DS	0,3	0,3	3.333	3.858	-13,6	0,3	0,4	45.864	65.656	-30,1
<b>RENAULT Group</b>	<b>12,7</b>	<b>12,6</b>	<b>143.823</b>	<b>150.810</b>	<b>-4,6</b>	<b>10,4</b>	<b>10,1</b>	<b>1.628.472</b>	<b>1.526.874</b>	<b>+6,7</b>
RENAULT	9,0	9,4	101.807	112.524	-9,5	7,4	7,3	1.150.498	1.101.221	+4,5
DACIA	3,7	3,2	41.575	37.889	+9,7	3,0	2,8	472.800	421.644	+12,1
LADA	0,0	0,0	435	397	+9,6	0,0	0,0	5.167	4.009	+28,9
ALPINE	0,0	0,0	6	0				7	0	
<b>FCA Group</b>	<b>5,5</b>	<b>6,2</b>	<b>62.219</b>	<b>74.115</b>	<b>-16,1</b>	<b>6,7</b>	<b>6,6</b>	<b>1.044.714</b>	<b>992.812</b>	<b>+5,2</b>
FIAT	3,8	4,5	43.360	54.241	-20,1	5,0	4,9	779.534	746.197	+4,5
JEEP	0,8	0,7	9.244	8.271	+11,8	0,7	0,7	108.655	105.015	+3,5
ALFA ROMEO	0,5	0,5	5.727	6.160	-7,0	0,5	0,4	85.691	66.167	+29,5
LANCIA/CHRYSLER	0,3	0,4	3.152	4.475	-29,6	0,4	0,4	60.805	67.230	-9,6
OTHERS <sup>4</sup>	0,1	0,1	736	968	-24,0	0,1	0,1	10.029	8.203	+22,3
<b>BMW Group</b>	<b>8,0</b>	<b>7,2</b>	<b>91.281</b>	<b>86.349</b>	<b>+5,7</b>	<b>6,7</b>	<b>6,8</b>	<b>1.042.580</b>	<b>1.031.840</b>	<b>+1,0</b>
BMW	6,3	5,7	71.598	68.494	+4,5	5,3	5,4	827.137	822.724	+0,5
MINI	1,7	1,5	19.683	17.855	+10,2	1,4	1,4	215.443	209.116	+3,0
<b>FORD</b>	<b>6,2</b>	<b>6,3</b>	<b>70.212</b>	<b>75.237</b>	<b>-6,7</b>	<b>6,6</b>	<b>6,8</b>	<b>1.031.957</b>	<b>1.034.635</b>	<b>-0,3</b>
<b>DAIMLER</b>	<b>6,2</b>	<b>6,4</b>	<b>69.957</b>	<b>76.280</b>	<b>-8,3</b>	<b>6,3</b>	<b>6,2</b>	<b>992.528</b>	<b>945.074</b>	<b>+5,0</b>
MERCEDES	5,5	5,6	62.251	67.437	-7,7	5,7	5,5	893.574	839.779	+6,4
SMART	0,7	0,7	7.706	8.843	-12,9	0,6	0,7	98.954	105.295	-6,0
<b>TOYOTA Group</b>	<b>4,5</b>	<b>4,4</b>	<b>50.784</b>	<b>53.020</b>	<b>-4,2</b>	<b>4,6</b>	<b>4,2</b>	<b>717.849</b>	<b>638.418</b>	<b>+12,4</b>
TOYOTA	4,1	4,1	47.061	49.466	-4,9	4,3	3,9	673.510	593.760	+13,4
LEXUS	0,3	0,3	3.723	3.554	+4,8	0,3	0,3	44.339	44.658	-0,7
<b>GM<sup>3</sup></b>	<b>0,0</b>	<b>6,1</b>	<b>81</b>	<b>72.800</b>	<b>-99,9</b>	<b>3,8</b>	<b>6,6</b>	<b>600.904</b>	<b>994.622</b>	<b>-39,6</b>
<b>NISSAN</b>	<b>3,3</b>	<b>3,5</b>	<b>37.675</b>	<b>41.873</b>	<b>-10,0</b>	<b>3,6</b>	<b>3,6</b>	<b>566.191</b>	<b>550.584</b>	<b>+2,8</b>
<b>HYUNDAI</b>	<b>3,5</b>	<b>3,2</b>	<b>39.862</b>	<b>38.783</b>	<b>+2,8</b>	<b>3,3</b>	<b>3,3</b>	<b>523.258</b>	<b>505.377</b>	<b>+3,5</b>
<b>KIA</b>	<b>2,7</b>	<b>2,5</b>	<b>31.045</b>	<b>29.262</b>	<b>+6,1</b>	<b>3,0</b>	<b>2,9</b>	<b>472.125</b>	<b>435.316</b>	<b>+8,5</b>
<b>VOLVO CAR CORP.</b>	<b>2,5</b>	<b>2,5</b>	<b>28.773</b>	<b>30.371</b>	<b>-5,3</b>	<b>1,9</b>	<b>1,9</b>	<b>303.312</b>	<b>291.473</b>	<b>+4,1</b>
<b>SUZUKI</b>	<b>1,5</b>	<b>1,4</b>	<b>16.718</b>	<b>16.385</b>	<b>+2,0</b>	<b>1,6</b>	<b>1,3</b>	<b>244.877</b>	<b>202.949</b>	<b>+20,7</b>
<b>MAZDA</b>	<b>1,4</b>	<b>1,4</b>	<b>15.940</b>	<b>16.213</b>	<b>-1,7</b>	<b>1,5</b>	<b>1,6</b>	<b>231.925</b>	<b>237.034</b>	<b>-2,2</b>
<b>JAGUAR LAND ROVER Group</b>	<b>1,3</b>	<b>1,4</b>	<b>15.287</b>	<b>16.857</b>	<b>-9,3</b>	<b>1,4</b>	<b>1,5</b>	<b>221.039</b>	<b>221.758</b>	<b>-0,3</b>
LAND ROVER	0,9	0,9	10.227	11.064	-7,6	1,0	1,0	151.566	153.071	-1,0
JAGUAR	0,4	0,5	5.060	5.793	-12,7	0,4	0,5	69.473	68.687	+1,1
<b>HONDA</b>	<b>0,8</b>	<b>0,9</b>	<b>9.460</b>	<b>10.549</b>	<b>-10,3</b>	<b>0,9</b>	<b>1,1</b>	<b>140.343</b>	<b>159.187</b>	<b>-11,8</b>
<b>MITSUBISHI</b>	<b>0,7</b>	<b>0,8</b>	<b>7.532</b>	<b>9.473</b>	<b>-20,5</b>	<b>0,7</b>	<b>0,8</b>	<b>114.182</b>	<b>117.086</b>	<b>-2,5</b>
<b>OTHERS JAPANESE<sup>5</sup></b>	<b>0,3</b>	<b>0,3</b>	<b>3.039</b>	<b>3.223</b>	<b>-5,7</b>	<b>0,2</b>	<b>0,3</b>	<b>36.755</b>	<b>38.902</b>	<b>-5,5</b>

SOURCE: ACEA MEMBERS

<sup>1</sup> ACEA estimation based on total by market

<sup>2</sup> Includes Bentley, Lamborghini and Bugatti

<sup>3</sup> Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

<sup>4</sup> Includes Dodge and Maserati

<sup>5</sup> Includes Subaru and Daihatsu

### NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER

### WESTERN EUROPE (EU15 + EFTA Countries)

17/01/2018

	December					January - December				
	%Share <sup>1</sup>		Units	Units	%Change	%Share <sup>1</sup>		Units	Units	%Change
	'17	'16	'17	'16	17/16	'17	'16	'17	'16	17/16
<b>VW Group</b>	<b>23,1</b>	<b>23,0</b>	<b>237.336</b>	<b>249.179</b>	<b>-4,8</b>	<b>23,2</b>	<b>23,5</b>	<b>3.317.543</b>	<b>3.279.114</b>	<b>+1,2</b>
VOLKSWAGEN	11,3	11,3	116.636	122.716	-5,0	11,0	11,5	1.572.469	1.600.798	-1,8
AUDI	5,1	5,4	52.929	58.672	-9,8	5,6	5,7	796.054	802.109	-0,8
SKODA	3,4	3,4	35.340	36.707	-3,7	3,5	3,4	499.047	475.607	+4,9
SEAT	2,6	2,3	26.962	24.988	+7,9	2,6	2,3	374.679	327.279	+14,5
PORSCHE	0,5	0,5	5.158	5.721	-9,8	0,5	0,5	70.484	68.896	+2,3
OTHERS <sup>2</sup>	0,0	0,0	311	375	-17,1	0,0	0,0	4.810	4.425	+8,7
<b>PSA Group</b>	<b>15,5</b>	<b>9,3</b>	<b>159.372</b>	<b>101.244</b>	<b>+57,4</b>	<b>12,5</b>	<b>10,1</b>	<b>1.784.956</b>	<b>1.410.466</b>	<b>+26,6</b>
PEUGEOT	6,6	5,7	68.247	62.180	+9,8	6,2	5,9	884.352	827.346	+6,9
CITROEN	3,5	3,3	35.638	35.290	+1,0	3,8	3,7	541.580	518.422	+4,5
OPEL/VAUXHALL <sup>3</sup>	5,1	0,0	52.182			2,2	0,0	313.661		
DS	0,3	0,3	3.305	3.774	-12,4	0,3	0,5	45.363	64.698	-29,9
<b>RENAULT Group</b>	<b>12,2</b>	<b>12,3</b>	<b>125.542</b>	<b>133.304</b>	<b>-5,8</b>	<b>10,1</b>	<b>9,8</b>	<b>1.444.859</b>	<b>1.371.015</b>	<b>+5,4</b>
RENAULT	9,1	9,6	93.165	104.184	-10,6	7,5	7,4	1.068.274	1.031.053	+3,6
DACIA	3,1	2,7	32.121	28.949	+11,0	2,6	2,4	373.623	338.092	+10,5
LADA	0,0	0,0	250	171	+46,2	0,0	0,0	2.955	1.870	+58,0
ALPINE	0,0	0,0	6	0		0,0	0,0	7	0	
<b>FCA Group</b>	<b>5,7</b>	<b>6,5</b>	<b>58.557</b>	<b>70.281</b>	<b>-16,7</b>	<b>7,0</b>	<b>6,8</b>	<b>999.790</b>	<b>955.660</b>	<b>+4,6</b>
FIAT	3,9	4,7	40.534	51.258	-20,9	5,2	5,1	744.537	717.303	+3,8
JEEP	0,8	0,7	8.609	7.711	+11,6	0,7	0,7	101.915	98.856	+3,1
ALFA ROMEO	0,5	0,5	5.544	5.950	-6,8	0,6	0,5	83.134	64.636	+28,6
LANCIA/CHRYSLER	0,3	0,4	3.146	4.423	-28,9	0,4	0,5	60.579	66.892	-9,4
OTHERS <sup>4</sup>	0,1	0,1	724	939	-22,9	0,1	0,1	9.625	7.973	+20,7
<b>BMW Group</b>	<b>8,4</b>	<b>7,6</b>	<b>86.695</b>	<b>82.803</b>	<b>+4,7</b>	<b>7,0</b>	<b>7,1</b>	<b>999.654</b>	<b>994.374</b>	<b>+0,5</b>
BMW	6,6	6,0	67.352	65.329	+3,1	5,5	5,6	788.350	788.823	-0,1
MINI	1,9	1,6	19.343	17.474	+10,7	1,5	1,5	211.304	205.551	+2,8
<b>DAIMLER</b>	<b>6,4</b>	<b>6,7</b>	<b>65.469</b>	<b>72.907</b>	<b>-10,2</b>	<b>6,6</b>	<b>6,5</b>	<b>949.202</b>	<b>910.324</b>	<b>+4,3</b>
MERCEDES	5,6	5,9	57.908	64.105	-9,7	5,9	5,8	851.003	805.689	+5,6
SMART	0,7	0,8	7.561	8.802	-14,1	0,7	0,7	98.199	104.635	-6,2
<b>FORD</b>	<b>6,1</b>	<b>6,3</b>	<b>63.120</b>	<b>68.366</b>	<b>-7,7</b>	<b>6,6</b>	<b>6,9</b>	<b>945.221</b>	<b>962.455</b>	<b>-1,8</b>
<b>TOYOTA Group</b>	<b>4,1</b>	<b>4,2</b>	<b>42.161</b>	<b>45.147</b>	<b>-6,6</b>	<b>4,3</b>	<b>4,0</b>	<b>618.459</b>	<b>560.243</b>	<b>+10,4</b>
TOYOTA	3,8	3,9	39.021	42.032	-7,2	4,1	3,7	580.284	520.925	+11,4
LEXUS	0,3	0,3	3.140	3.115	+0,8	0,3	0,3	38.175	39.318	-2,9
<b>GM<sup>3</sup></b>	<b>0,0</b>	<b>6,1</b>	<b>77</b>	<b>65.987</b>	<b>-99,9</b>	<b>3,9</b>	<b>6,6</b>	<b>554.523</b>	<b>919.696</b>	<b>-39,7</b>
<b>NISSAN</b>	<b>3,4</b>	<b>3,5</b>	<b>34.596</b>	<b>38.359</b>	<b>-9,8</b>	<b>3,7</b>	<b>3,7</b>	<b>526.212</b>	<b>514.277</b>	<b>+2,3</b>
<b>HYUNDAI</b>	<b>3,3</b>	<b>3,0</b>	<b>33.901</b>	<b>33.016</b>	<b>+2,7</b>	<b>3,2</b>	<b>3,2</b>	<b>453.870</b>	<b>443.295</b>	<b>+2,4</b>
<b>KIA</b>	<b>2,6</b>	<b>2,3</b>	<b>26.615</b>	<b>25.398</b>	<b>+4,8</b>	<b>2,9</b>	<b>2,7</b>	<b>412.604</b>	<b>383.301</b>	<b>+7,6</b>
<b>VOLVO CAR CORP.</b>	<b>2,6</b>	<b>2,7</b>	<b>26.916</b>	<b>28.903</b>	<b>-6,9</b>	<b>2,0</b>	<b>2,0</b>	<b>286.945</b>	<b>277.329</b>	<b>+3,5</b>
<b>JAGUAR LAND ROVER Group</b>	<b>1,4</b>	<b>1,5</b>	<b>14.714</b>	<b>16.459</b>	<b>-10,6</b>	<b>1,5</b>	<b>1,5</b>	<b>215.089</b>	<b>216.393</b>	<b>-0,6</b>
LAND ROVER	1,0	1,0	9.833	10.785	-8,8	1,0	1,1	147.144	149.055	-1,3
JAGUAR	0,5	0,5	4.881	5.674	-14,0	0,5	0,5	67.945	67.338	+0,9
<b>MAZDA</b>	<b>1,3</b>	<b>1,3</b>	<b>13.876</b>	<b>14.214</b>	<b>-2,4</b>	<b>1,4</b>	<b>1,5</b>	<b>205.617</b>	<b>212.410</b>	<b>-3,2</b>
<b>SUZUKI</b>	<b>1,3</b>	<b>1,2</b>	<b>13.785</b>	<b>13.132</b>	<b>+5,0</b>	<b>1,4</b>	<b>1,2</b>	<b>202.907</b>	<b>169.277</b>	<b>+19,9</b>
<b>HONDA</b>	<b>0,8</b>	<b>0,8</b>	<b>8.137</b>	<b>9.157</b>	<b>-11,1</b>	<b>0,9</b>	<b>1,0</b>	<b>124.597</b>	<b>142.317</b>	<b>-12,5</b>
<b>MITSUBISHI</b>	<b>0,7</b>	<b>0,8</b>	<b>6.869</b>	<b>8.474</b>	<b>-18,9</b>	<b>0,7</b>	<b>0,8</b>	<b>104.405</b>	<b>105.469</b>	<b>-1,0</b>
<b>OTHERS JAPANESE<sup>5</sup></b>	<b>0,3</b>	<b>0,3</b>	<b>2.638</b>	<b>2.817</b>	<b>-6,4</b>	<b>0,2</b>	<b>0,2</b>	<b>31.162</b>	<b>33.632</b>	<b>-7,3</b>

SOURCE: ACEA MEMBERS

<sup>1</sup> ACEA estimation based on total by market

<sup>2</sup> Includes Bentley, Lamborghini and Bugatti

<sup>3</sup> Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

<sup>4</sup> Includes Dodge and Maserati

<sup>5</sup> Includes Subaru and Daihatsu